



CRISTOPHER CARTER

KEYNOTE PRESENTATIONS

What is the most important thing you can say when you're trying to close a sale, satisfy a customer, or inspire your staff?

Are you ready? Here it comes. The most important thing you can say is ... **Nothing.**

That's right, NOTHING. But here's the catch ... while you're saying nothing, you must be **ACTIVELY LISTENING**. How do you do that?

This is what Christopher Carter's **PowerListening** keynotes and seminars are all about; learning how to employ the tools and tactics of **ACTIVE LISTENING** that enable you to read "between the lines" of your customer's and associate's spoken and unspoken communication and understand what they are thinking on a whole new level.

Christopher combines his academic background with his many years of well-documented, award-winning expertise in applied body language and nonverbal communication to arm his students with power-listening tools they can put to use **immediately**.

Listen to one of Christopher's past clients:

We invited Chris to speak at our sales kickoff meeting in July 2014. After entertaining our group the night before, Chris delivered a high-energy, engaging presentation about the importance of reading people's body language. This was not the same old "arms crossed, closed posture" discussion that we in sales have all heard before; it went much deeper. It was one of the highest-rated segments of our meeting. If you want an entertaining presenter with a message that has real-world applications, I would highly recommend Chris Carter.

-David Thompson,
Sales & Marketing Director
Stine Seed Company



Contact Christopher Carter **here**, and then LISTEN ... he'll put you on the path to better communication, and greater success.